



Gas business opportunity San Remo

Westernport Water is seeking expressions of interest from qualified gas business experts for a business opportunity in San Remo on the Bass Coast.

This is a rare opportunity to acquire a gas business that supplies LPG to an established customer base via a reticulated network.

About the opportunity

Since 2006, Westernport Water has operated a gas retail business (Westernport Gas) which is a non-prescribed function of Victorian Water Corporations, under the *Water Act 1989*.

The gas business provides LPG gas to 54 domestic customers in the Bass Coast Resort apartments and surrounding houses in the San Remo area, via a reticulated network connected to a tank located on leased land at the Silverwater Resort.

Westernport Water is looking to transfer the existing reticulated service to another operator to enable a smooth transition for customers at equivalent or better rates.

The region is recognised as a unique place of environmental significance where quality of life and sense of community is balanced by sustainable development.

The existing storage supports the current customer base, however there is opportunity for further regional development and a rapidly growing residential community in the area.

Doing business in Bass Coast

Located approximately 90 minutes south east of Melbourne, Bass Coast offers:

- strong residential growth and clear plans to guide and manage future growth
- increasing population and strong residential growth
- lifestyle opportunities in beautiful natural surrounds
- opportunities to work and invest in one of Victoria's fastest growing regional municipalities
- quality services, transport networks, expanding communications and infrastructure.

Our commitment

Westernport Water is committed to ensuring that all gas customers are well supported and that any future arrangements are affordable and accessible.

To facilitate the transition of the gas business we will ensure customers:

- current and future gas service needs are met
- are well supported and that any future arrangements are affordable and accessible

To achieve this, prospective businesses:

- must have a proven history and be able to provide reliable gas services and competitive prices
- work with Westernport Water to transition customers
- must demonstrate that they can provide gas services in accordance with the Best Value Principles to best meet the needs of the local community.

Business briefing

Register now!

A business briefing session for potential buyers will be held outside the Silverwater Resort (opposite 14 Potters Hill Road) San Remo at 2pm Friday 12 March 2021.

Attendees will learn about the business opportunity and the gas infrastructure, existing customers and how to express an interest.

Questions and registration for the business briefing session are to be sent directly to the Project Manager.

Timing

Westernport Water is aiming to achieve this by mid-2021.

About the network

Key facts about the reticulated network:

1. Location - Shetland Heights Road San Remo
2. Lease arrangements with Silverwater Resort
3. 54 customers
4. 4,000L, LPG Gas storage tank owned by Elgas
5. 3,840m of reticulated pipes
6. 88 additional lots that can be serviced.

Opportunity

The current potential for business expansion is limited to the nearby Island View Estate development. WPW has successfully negotiated with the developer to provide reticulated gas services for Stage 1 to 3 which cover 88 lots and to provide gifted assets to WPW.



San Remo gas customers.

Further information

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